

Company Commercial Solicitor 3 - 5 PQE

Longmores Solicitors LLP

Longmores Solicitors LLP is a long established but progressive 11 partner firm based in Hertford. Our fee earners are all specialists and we act for a wide range of commercial, private and public sector clients. We are ranked in Legal 500 and are accredited as an Investor In People (Gold Award) and hold Cyber Essentials +, Lexcel, CQS and WIQS accreditation. Our Company Commercial practice area has a strong reputation both locally and further afield. Our aim is to recruit progressive, forward thinking individuals who wish to be part of our growth and who share our core values. For further information about Longmores please see our website www.longmores.law

The Role

The purpose of the role is to join our busy team working on a range of company commercial matters, as well as develop relationships with new clients and to be actively involved in business development. The successful candidate will work alongside the company commercial partners, and supported by a secretary. The appointment will be between 3 and 5 years PQE level with broad company and commercial experience.

The candidate will be a specialist in a wide range of non-contentious company and corporate work including mergers and acquisitions, corporate sales, restructures and associated transactions, joint ventures, LLPs, partnerships, and corporate finance with experience of commercial work an advantage.

The aim is for the successful applicant to join Longmores as soon as possible.

The position represents a great opportunity for a solicitor to work alongside the Head of Department to assist in the development of the company and commercial offering and enhance the client base in that regard. You will naturally be enthusiastic and committed, able to take a flexible attitude to work and keen to contribute to the growth of the firm. Experience of commercial contract work is a further advantage. A strong commitment to working in Hertfordshire and adjacent counties is desirable. A natural 'self-starter', the candidate should also feel comfortable in a range of business development activities. There is no requirement for a following for this position.

Duties and Responsibilities

In addition to the caseload the successful candidate will be expected to be actively involved in business development including presenting of seminars, writing articles and blogs, networking within the business community, and with key referrers primarily in Hertfordshire and London.

Person Specification

Education/Qualifications
A qualified and practising solicitor with 3-5 years PQE in company corporate
Strong academic record
Full-time position
Knowledge and Experience
Knowledge and practical experience of company commercial work.
Experience of and a real interest in business development.
Abilities & Skills
Excellent interpersonal skills, an ability to develop a relationship of trust with clients and colleagues alike
Ability to draft letters to a high standard and with attention to detail
Meet with clients without supervision to take instructions and advise on matters
Present seminars and workshops on topics within your area of practice to existing and prospective clients
Track record of achieving career, financial (including fee targets) and business development goals
Great enthusiasm to engage in networking and business development.
Commercially minded
Strong organisational skills and verbal communicator
Must be able to lead corporate transactions
Ability to demonstrate empathy and understanding of clients' needs
Ability to use initiative to seek opportunities to raise the firm's profile and to recognise new business opportunities
Ability to deal with a large volume of work, managing conflicting priorities whilst ensuring that every job is handled with the highest levels of accuracy and care
An effective team player, combined with an ability to work under own initiative
Well-developed IT skills including Microsoft Office and use of an integrated Case Management system
Personal Attributes
A team player who is looking for a long term future with a progressive, well regarded firm
Driving licence and access to own car
Willing to work long hours when necessary