



Company Commercial Solicitor 3-5 PQE

Practice Area	Company Commercial
Line Manager	Michael Budd
Hours	36
Location	Hertford

About Longmores

Longmores is a progressive firm of specialist solicitors renowned for its professional yet personal service that has been advising businesses and individuals in Hertfordshire and across the country since 1819. All our solicitors and fee earners are specialists in their respective areas of law acting for a wide range of commercial, private and public sector clients.

We are ranked in the legal directories Chambers UK and The Legal 500 and hold many accreditations including Lexcel, Customer Service Excellence, Cyber Essentials+. Everything we do is underpinned by our core values:

- Open and honest
- Working together
- Valuing people
- Taking pride in what we do

Find out more about the firm at www.longmores.law

About the role

The purpose of the role is to join our busy team working on a range of company commercial matters, as well as develop relationships with new clients and to be actively involved in business development. The successful candidate will work alongside the company commercial partners, and supported by a secretary. The appointment will be between 3 and 5 years PQE level with broad company and commercial experience.

The candidate will be a specialist in a wide range of non-contentious company and corporate work including mergers and acquisitions, corporate sales, restructures and associated transactions, joint ventures, LLPs, partnerships, and corporate finance with experience of commercial work an advantage.

The aim is for the successful applicant to join Longmores as soon as possible.

The position represents a great opportunity for a solicitor to work alongside the Head of Department to assist in the development of the company and commercial offering and enhance the client base in that regard. You will naturally be enthusiastic and committed, able to take a flexible attitude to work and keen to contribute to the growth of the firm. Experience of commercial contract work is a further advantage. A strong commitment to working in Hertfordshire and adjacent counties is desirable. A natural 'self-starter', the candidate should also feel comfortable in a range of business development activities. There is no requirement for a following for this position.

In addition to the caseload the successful candidate will be expected to be actively involved in business development including presenting of seminars, writing articles and blogs, networking within the business community, and with key referrers primarily in Hertfordshire and London.

Skills, experience and qualifications

- A qualified and practising solicitor with 3-5 years PQE in company corporate
- Strong academic record
- Full-time position
- Knowledge and practical experience of company commercial work.
- Experience of and a real interest in business development.
- Excellent interpersonal skills, an ability to develop a relationship of trust with clients and colleagues alike
- Ability to draft letters to a high standard and with attention to detail
- Meet with clients without supervision to take instructions and advise on matters
- Present seminars and workshops on topics within your area of practice to existing and prospective clients
- Track record of achieving career, financial (including fee targets) and business development goals
- Great enthusiasm to engage in networking and business development.
- Commercially minded
- Strong organisational skills and verbal communicator
- Must be able to lead corporate transactions
- Ability to demonstrate empathy and understanding of clients' needs
- Ability to use initiative to seek opportunities to raise the firm's profile and to recognise new business opportunities
- Ability to deal with a large volume of work, managing conflicting priorities whilst ensuring that every job is handled with the highest levels of accuracy and care
- An effective team player, combined with an ability to work under own initiative
- Well-developed IT skills including Microsoft Office and use of an integrated Case Management system

About the person

- A team player who is looking for a long term future with a progressive, well regarded firm
- Driving licence and access to own car
- Willing to work long hours when necessary

General requirements

Longmores Solicitors LLP is a long established but progressive 11 partner firm based in Hertford. Our fee earners are all specialists and we act for a wide range of commercial, private and public sector clients. We are ranked in Legal 500 and are accredited as an Investor In People (Gold Award) and hold Cyber Essentials +, Lexcel, CQS and WIQS accreditation. Our Company Commercial practice area has a strong reputation both locally and further afield. Our aim is to recruit progressive, forward thinking individuals who wish to be part of our growth and who share our core values. For further information about Longmores please see our website www.longmores.law

How to apply

Please email Su Turley, Head of Operations, at su.turley@longmores.law with your CV and a covering message explaining your interest in the role.